

ALJB asbl

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THURSDAY EVENING 29 SEPTEMBER 2022 MAIN EVENT

Venue: Arendt House, 41, avenue J.-F. Kennedy, L-2082 Luxembourg

PROGRAMME

17h30 Registration & welcome

17h45 Interactive conference on negotiation techniques

Dan McCray, Professor at Cornell University (NY)

19h15 Drink

19h30 ALJB's strategic ambitions and rebranding

Nicolas Thieltgen, ALJB President

19h45 Walking dinner

ALJB has the honour and pleasure to invite you to its 40th anniversary event.

We will start with an interactive **conference on negotiation techniques** with Professor Dan McCray from Cornell University (NY). This is a rare opportunity to benefit from the talent and experience of a US negotiation specialist.

Then, ALJB will present its **ambitions** to better serve the needs of the lawyers of the Luxembourg financial sector. Indeed, although ALJB started in 1982 as an association primarily for banking lawyers, it continuously evolved and expanded, as the financial sector did.

At this special event, we will reveal ALJB's **rebranding**. But rest assured, we will stick to the ALJB acronym and to the green colour.

ALJB is committed to making this event the most memorable in its 40-year history, so don't miss it!

Registrations: only via www.aljb.lu (section Evenements – Next events, accessible without login) by Thursday 22nd September at 18.00 at the latest. The conference will be held in English. Please note the number of places is limited.

Admission: Both the conference and the walking dinner are free and open both for members and for non-members who are considering to become members.

Parking: Parking Auchan Kirchberg

Recording: Please note there will be no recording of this event, but that photos may be taken and published on social media.

Certificate of attendance: Participants who sign the register on premises will receive a certificate of attendance

FRIDAY 30 SEPTEMBER 2022 NEGOTIATION MASTER CLASS

Venue: Etude Brucher Thieltgen & Partners,

16-18, boulevard Emmanuel Servais, L-2535 Luxembourg **Speaker:** Dan McCray, Professor at Cornell University (NY) and visiting professor at Luxembourg School of Business

PROGRAMME

09h45 Registration & welcome
10h00 Master class, part one
12h30 Lunch (included)
13h30 Master class, part two

16h00 End

ALJB has the honour and pleasure to invite its members to an interactive advanced negotiation seminar with Prof Dan McCray in a small group of maximum 25 participants. In this seminar, you will be able to develop your negotiation skills for business and everyday life.

This is a rare opportunity for our member to attend a seminar with such a distinguished US professor.

More on Dan McCray: Dan McCray is the Director of Labor Relations Programs where he manages and teaches Cornell ILR School's professional programs in collective bargaining, contract administration, arbitration advocacy and complex negotiations. Dan has worked with hundreds of students across dozens of organizations in the private and public sector in the United States, Latin America and Europe to develop labor, bargaining and negotiation strategies, engage in collective bargaining, advocate at hearings, handle complex multi-party negotiations and successfully manage workplace conflict. Prior to becoming Director in 2011, Dan was a management side Labor Relations Director and Chief Strategist for several multi-billion-dollar organizations in the US and practiced law. He is a graduate of Macalester College and New York University School of Law. He is a visiting Professor at the Luxembourg School of Business.

Registrations: only via www.aljb.lu (section Evenements – Next events, accessible with your member credentials only) by Thursday 22nd September at 18.00 at the latest. The conference will be held in English and is limited to 25 participants.

Admission and fees: The seminar is for members only and costs 385 €, including lunch and drinks. The payment is due as of registration. Payments will only be reimbursed to the extent a cancellation is received by Monday 26 September at 10.00 o'clock AND a person on the waiting list takes your place. After this deadline, fees will remain due in case of cancellation. We thank you for your understanding that we can only offer this seminar at such a price if every participant pays his/her fee.

Parking: Glacis

Recording: Please note there will be no recording of this event, but that photos may be taken and published on social media.

Certificate of attendance: Participants who sign the register on premises will receive a certificate of attendance